



# PACIFIC HOME & GARDEN

*Pacific Home and Garden, Inc. ("PH Garden") is the market leader of high-end, branded pottery and garden accessories. We design, produce, and wholesale our products directly to independents & distributors.*



**BEAUTIFULLY DESIGNED POTTERY  
& GARDEN ACCESSORIES**

*West: 209-636-4043 705 Carlton Ave. Stockton CA 95203*

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*[www.PacificHomeAndGarden.com](http://www.PacificHomeAndGarden.com)*

## BEAUTIFULLY DESIGNED POTTERY & GARDEN ACCESSORIES

Pacific Home and Garden, Inc. (“PH Garden”) is the market leader for high-end, name brand pottery and garden accessories. We design, produce, and wholesale our products directly to independent businesses and distributors.

While most pottery suppliers are simply sourcing their product, we have integrated our business with our factories and own 100% of the production. This allows us to quickly introduce new designs and be flexible with our production, to better serve our customers’ needs. We import, export, and distribute our products throughout North America.

1. We have been working directly with the artisans in our factories, for over 20 years, to design and develop our own branded lines of pottery.
2. Our factories are considered the best in their respective regions and have been producing hand-crafted pottery for generations. This level of quality and tradition is our foundation.
3. We were pioneers in creating large, outdoor ceramic planters from Vietnam. These planters have been wildly successful in the North American market.
4. Many pottery suppliers have brought in what is considered popular pottery styles from Europe to the U.S. market. However, because they don’t understand the uniqueness of the U.S. market, most of these suppliers fail.
5. Our pottery is designed to suit American culture and lifestyle, as well as be functional in the varying climates throughout the U.S.
6. We continually redesign our product lines to reflect the changing tastes and needs of the markets we serve. Too often, U.S. pottery suppliers are beholden to the mass marketplace and source their products from “commodity factories”. This leads to their products being indistinguishable from those found in big box stores. Fortunately, PH Garden utilizes unique designs and production techniques that make our pottery very difficult to copy. Our pottery is truly the marriage of all four elements: earth, water, fire, and humanity.

## Why our pots are so different

1. While other factories use a simple mix of raw clays, we are constantly remixing and refining our clay formulations to produce the best possible results.
2. We utilize different clay formulas to create our unique color schemes. Our glazing chemicals react differently to each clay formula, which allow us to achieve our desired colors. Because of this, our clay costs are much higher than other factories.
3. Our glaze formulas are secret family “recipes” that have been handed down for generations.
4. We use the highest end chemicals, from around the globe, to achieve our glazing formulas. Because of this, our glaze production costs are higher than other factories.
5. We utilize wood-fired kilns for large containers, which are uneven in temperature. This allows us to position different colors of glaze, within different areas of the kiln, to achieve optimal results. As a result of using this method, only an average of 80% of our pottery reaches their ideal color saturation. Although this is a technical challenge, it creates a product that is unique and nearly impossible to replicate. This is one of the reasons no other pottery manufacturer can achieve the range of deep and rich colors you find in our pottery.

## Are the prices of pottery really high?

No. Despite our cost of production being higher than other suppliers, our pottery prices are very reasonable and offer tremendous value. Because of our partnership with our factories and year-round production, we are able to help them save money and thus receive the best pricing possible. We have streamlined our operation so there is minimum involvement between the production and our buyers. We are able to export, import, and distribute all within the same organization.

## How do we sell our products?

We sell our products in a similar way to how we work with our factories. We partner with our customers to help develop more business within their markets. For smaller accounts, we help them find the best lines and styles that fit into their price range. With our vast mix of inventory, we create a one-stop shopping experience. Instead of buying from several different vendors, they can buy a few pallets from us and get a wide variety of styles and colors at great discounts. Their costs average 20% less than similar quality products from other vendors. Our pottery lines are not only uniquely different from those found in big box stores but are also affordable. For large accounts, we help create a customized collection of pottery that targets their customer base and helps develop their markets. Instead of buying 20+ pallets from multiple vendors, they can purchase a truck load or multiple truck loads from us and realize savings between 25% to 30%. We help them get a great variety of high-end products at great prices.





## **OUR BRANDS**

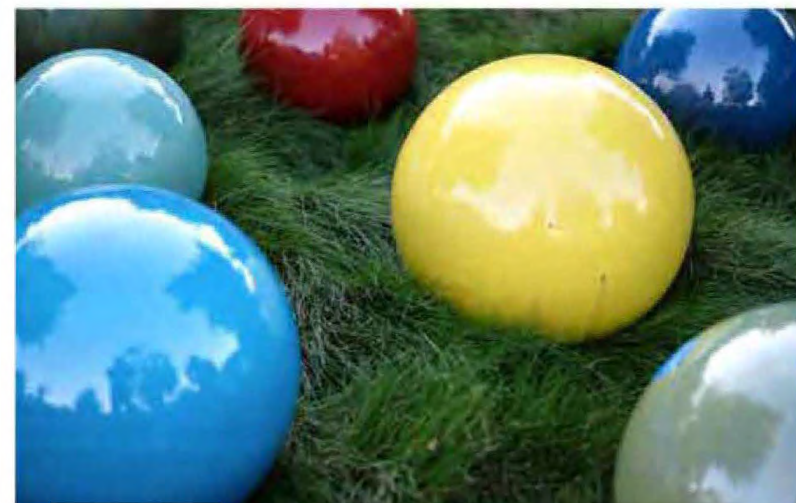
PH Garden was the first in the industry to brand its products. Today, we have 13 brands.





Our oldest and signature brand is a modern creation rooted in French colonial heritage. What began as a traditional earthenware collection has evolved into a full array of vibrant colors in high-fire glazes. We have continuously pursued the most difficult production techniques to perfect this line's artistry. We take great pride in our production techniques, which have created this brand's comprehensive collection of styles and colors. Le Beau has truly become one of the top collections in the world of outdoor ceramic products.

**Le Beau**<sup>TM</sup>  
Modern Glazed Earthenware



*Frost Proof Pottery*  
Made in Vietnam



# Le Beau™

Modern Glazed Earthenware

*Frost Proof Pottery*  
Made in Vietnam





# Le Beau™

Modern Glazed Earthenware



*Frost Proof Pottery*  
Made in Vietnam





With generations of production experience, we've worked with our partner factory to create this unique brand, known for lighter-weight, yet exceptionally strong, frost-proof earthenware. Taking more than 15 years to perfect, Chelsea Gardener planters offer a wide array of beautiful colors in both glossy and matte finishes. This line is inspired by gardening enthusiasts from the West London area, known for connecting gardening with both indoor and outdoor living. This collection is fantastic in any outdoor environment, but is equally well-suited for patios, sunrooms and living rooms.





CHELSEA  
GARDENER

*Frost Proof Pottery*  
Made in Vietnam



# CHELSEA GARDENER



*Frost Proof Pottery*  
Made in Vietnam





This brand takes its influence from the beauty of Tuscany and French Country gardens. It celebrates the vintage finish of the old world. Hand-crafted artistry and unique color variances characterize every piece of this collection. Equally at home in a rustic or modern setting, Tuscan Sun is undoubtedly the most fashionable collection on the market today.





*Frost Proof Pottery*  
Made in Vietnam





*Frost Proof Pottery*  
Made in Vietnam





We take an innovative approach with our partner factory in southern China, which allows us to reshape the designs and reformulate the colors of this brand. This differentiates us from other ceramic manufacturers in the region. The Seasons collection is characterized by glazes consisting of unique, two-tone drips and organic, reactive color blends. The colors are inspired by all four seasons of nature, ranging from warm Autumn tones to brighter Spring shades.

# SEASONS SEASONS



**SEASONS** 2023

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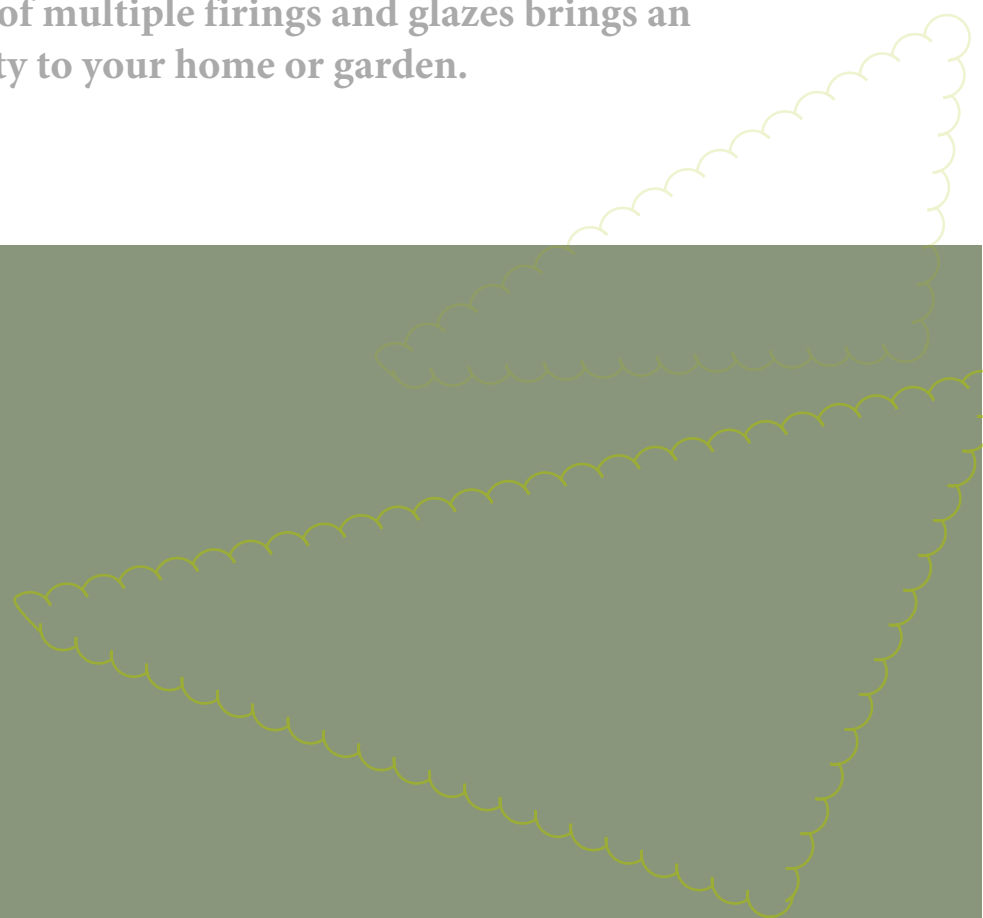
A CLASSIC COLLECTION: REINVENTED





# Verandah

After a decade of testing and hard work, we have transformed the Verandah brand from an example of original earthenware craftsmanship into a new style of modern ceramic manufacturing. Earth tone glazes are reflected in this collection's organic yet vibrant colors. The complex process of multiple firings and glazes brings an unexpected beauty to your home or garden.





*Verandah*





# Verandah



# ORIGINS



The rustic charm of this brand comes from its manner of production. It is created using the same process that craftsmen in the remote villages of China have been perfecting for over a century. However, unlike traditional Chinese design, this line has been reshaped to appeal to a variety of consumers. Contemporary gardeners with an “open mind” truly embrace this collection’s organic trends. Origins has been a consistent choice for discriminating designers and homeowners with a taste for unique and earthy pottery.



ORIGINS  
HANDCRAFTED  
EARTHENWARE



ORIGINS



Our Fiber Stone/Fiber Resin collection offers contemporary planters made of lightweight material, for ease of handling without sacrifice of design. This brand's aesthetic offers modern architectural elements with simple shapes and muted colors. We spent 8 years refining our production techniques, culminating in an innovative new process that creates a durable, concrete-like product with natural colors casted within.



**M**  
METROPOLIS





The city in California is our inspiration for this brand. Just as Palm Springs is known for its mid-century modern architecture, with clean lines and streamlined forms, so too are these design elements highlighted in this collection. With its matte finishes and subtle colors, this beautiful line invites everyone to bring desert minimalism into their home or office.





palm  
springs



# AVENUE

Our lightweight, indoor concrete line brings a contemporary design to the house plant market. With its simple, geometric designs, highlighted by a smooth polished concrete finish, our Avenue collection is destined to become a wonderful addition to many contemporary homes and offices.



# AVENUE



# AVENUE





This beautiful, indoor terra cotta collection showcases pots that are lightly covered with aged moss. This gives the brand an authentic look befitting an old English farmhouse. The natural and organic look of Notting Hill pots will complement any room without taking up much space.





# Notting HILL





These unique, hand-thrown pots feature irregular shapes and softer colors available in a wide array of designs. This collection offers cache pots with removable plugs that are guaranteed to enhance any room.





# RETRO botanica

RETRO botanica is our newest brand. This collection's style is rooted in the color and design ethos of the mid-century modern trends of the 60s and 70s. This line offers a softer color palette, with both matte and satin finishes. RETRO was created with the house plant market in mind. As house plants continue to grow in size, larger indoor planters are needed. RETRO botanica fills this need by providing larger planters that are both lightweight and very strong.





**RETRO**  
**botanica**





**RETRO**  
**botanica**





**RETRO**  
**botanica**



RETRO  
BOTANICA



RETRO  
botanica





**RETRO**  
**botanica**



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**RETRO**  
**botanica**

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# GREEKA

Greeka is our only European brand. This cottage terra cotta collection is handmade in the Greek village of Thrapsano, by highly skilled Cretan potters.



# GREEKA

## COTTAGE TERRA COTTA

**Announcing our newest imported pottery line that is handmade by  
skilled Cretan potters from the village of Thrapsano**



**From Pacific Home and Garden.... Coming Summer 2023!**

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# GREEKA



**GREEK HIGH FIRED TERRA COTTA  
COMING TO PACIFIC HOME & GARDEN - SUMMER 2023**



# GREEKA

POTTERY STYLES MADE FOR PACIFIC HOME & GARDEN



# GREEKA

FROST PROOF POTTERY FROM GREECE





# TALAVERA

Our Talavera collection is traditional Mexican pottery, based on a centuries-old Spanish style. This line is characterized by a white base glaze decorated in either blue or a mix of vibrant colors. It is imported from Puebla, Mexico. A region known for its quality clay and history of creating Talavera pottery, that began in the 16th century.



# TALAVERA











# TALAVERA



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# COTTAGE TERRA COTTA

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FROM PACIFIC HOME AND GARDEN AVAILABLE NOW FOR 2023 BOOKING









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