

2024-2025 Poinsettia Program



800.883.0234 • www.bfgsupply.com



## Raker-Roberta's 2024-2025 Poinsettia Program

Account #:	E-Mail Address:
Company Name:	Ship Date:
Contact Name:	Ship Via:
Ship to Address:	Subs okay? - By Color- By Series
	Terms/Payment Info:
Phone #:	Fax:
BFG Sales Rep:	

Plant Connection Claims Policy: All shipping claims must be filed within 24 hours of receipt of goods from the carrier. Please note any damages due to carrier mis-handling and/or extreme weather conditions. All claims due to quality or shortages must be filed within 48 hours of receipt of goods from the carrier. Please contact the Plant Connection office at 800-883-0234 or your Plant Connection sales rep to place all claims. Failure to follow these steps may void your credit claim. Taking photos of the damaged material, while not required by each vendor, is an excellent way to support your claim

**Warranties:** As BFG acts exclusively as a broker for the vendors, and is not responsible in any way for the quality of the product or shipping the product to you, all warranties shall be the sole responsibility of the vendor and subject to the terms stated in any warranties supplied by any vendor to you. BFG makes no other warranty of any kind, express or implied, including any warranty of fitness of the product for any particular purpose (even if that purpose is known to BFG).

**Disclaimer:** The BFG Plant Connection ("BFG") acts exclusively as a broker for the vendors, and is, therefore not responsible in any way for the quality of the product or shipping the product to you. Accordingly, while BFG makes every attempt to insure your order is processed in a timely manner, we cannot be held responsible for the quality, condition or timeliness of your order, or for situations outside of our control. Under no circumstances shall BFG be liable for any damages to you relating to your order, and specifically disclaims any damages to you, including but not limited to actual damages, special, incidental, indirect or consequential damages, loss of crops or any profit."

Please note that BFG's standard terms and conditions apply to any order.



## Raker-Roberta's Ordering Information

**Pricing Effective:** 7/7/25 – 9/8/2025

**EOD Deadline 5/1/2025** 

**Minimum Order:** 4 tray minimum per shipment, including customer pick up orders.

- will ship less than 4 trays if requested.
- There is a fee of \$30 on below minimum orders.
- customized packaging means no requirements to fill a box.

Tags: Tags for poinsettias are only offered as a non-variety specific tag

**Royalties:** Royalties are included in the plant pricing.

#### **Availability Orders:**

- R2 can accept and ship NEW orders from our availability through Wednesday at noon of the ship week.
- Availability orders placed after noon on Wednesday of the ship week will ship the following week.
- During our highest volume ship weeks R2 will make the best effort to get requested availability orders out, however pre-booked orders will have priority and may result in moving availability orders to the following week.

#### **Order Changes/Cancellations**

- Changes to existing orders shipping FedEx or UPS must be submitted by noon on Friday prior to shipping.
- Cancellations will be honored without charge if production has not been started.
- Changes to grower truck and customer pick up orders must be made by Wednesday at noon prior to the ship week.
- There is a 50% restocking fee on cancellations made after production has started.
  - Cancellations of custom items may have additional charges.
  - Cancellations for material already in production CANNOT BE RESOLD

#### **Discounts:**

- Volume Discounts
  - Volume levels will be based off the customer trays shipped in the previous year.
  - If a customer increases their 2025 tray volume, moving their volume level earned up, all unshipped orders will be repriced at the higher volume level.

Level 1	Level 2	Level 3	Level 4	Level 5	Level 6	Level 7
1-15	16-99	100-249	250-499	500-1999	2000-4999	5000+
Trays	Trays	Trays	Trays	Trays	Trays	Trays

#### **Customer Pick Up Information:**

- Customer will be contacted by Raker Rep week before to schedule Pick up Appointment.
  - Customer must specify when placing Pick up if items should be boxed or unboxed.
  - Orders where boxing is requested will be charged an additional \$.82 fee per tray.
  - Cradles are available on request at no additional charge if cradles are returned after each use.
  - Order changes must be received by Wednesday at noon prior to the requested ship week.
  - Order cannot be changed at the time of pick up.
  - o Trays held at customer request for more than one week past their original ship dates are subject to a \$1 per tray/per week holding charge and will be held at the customer's risk.

#### Packaging:

- Full boxes measure 12 x 14 x 22 inches.
- Half boxes measure 12 x 7 x 22 inches.
- Dimensional weight for a full box is 19 lbs.
- Dimensional weight for a half box is 10 lbs.
- We pack 1-8 trays per box.
- There is no minimum boxing requirement.
- There are no add-on, handling, packing, or boxing charges for shipments within the cont. USA.
- If boxing is specially requested in cases where R2 does not automatically box, such as customer
  pick up and grower truck, a \$.82/ tray charge will be added to the order for special boxing
  requests.

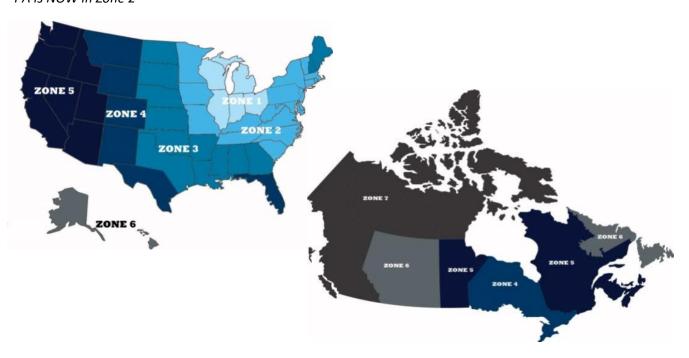
#### Shipping:

- FOB: Litchfield, Michigan
- Requests to ship on third party accounts cannot be accommodated.
- Transportation cost is not included in the plug or liner price.
- 50-tray order minimum per shipment for R2 Truck/LTL delivery.
- Any additional charges for transportation and handling will be prepaid and added to the invoice.
- R2 guarantees delivery via R2 Trucks or R2-directed FOB carriers to the customer's door and accepts responsibility for handling claims that may result from these shipment methods.

FedEx/UPS shipping information

Shipping Zone	States	Rates per Plug Tray	Rates per Strip Tray
1	IL, IN, MI, OH, WI	\$10.74	\$6.61
2	CT, DE, IA, KY, MA, MD, MN, MO, NC, NJ, NY, PA, RI, SC, TN, VA, VT, WV, District of Columbia	\$13.92	\$8.73
3	AL, AR, GA, KS, LA, ME, MS, ND, NE, NH, OK, SD, Part of TX	\$17.70	\$11.09
4	FL, CO, MT, NM, WY, Part of TX, Ontario	\$20.88	\$12.74
5	AZ, CA, ID, NV, OR, UT, WA, Manitoba, New Brunswick, Nova Scotia, Quebec	\$23.83	\$14.75
6	AK, HI, Alberta, Newfoundland, Saskatchewan	\$28.32	\$17.23
7	British Columbia, NW Territories, Nunavut, Yukon	\$31.27	\$19.23

\*PA is NOW in Zone 2



#### • Truck shipping information

- o Grower Truck shipping must be requested on the order
- There is a 50-tray minimum to ship. Truck rates are based on the number of trays shipping the same day placed through the same broker to a single destination.
- O Actual freight costs may differ by 1-2% per plug/liner
- o Customer's facility must be able to accommodate a 53-foot tractor-trailer truck
- R2 patented palletized shipping cradle system is available upon request. Boxes on pallets may be used in place of carts and cradles to allow one way shipping on less than truck load carriers.

**Claims:** All transportation claims must be reported and noted to the delivery driver at the time of signature for Raker-Robertas to guarantee shipments and handle transportation claims. Customers that utilize the FedEx signature release authorization or waive the UPS requirements to sign for packages may limit R2 liability for any resulting losses.

# 2024-2025 Raker Poinsettia Drops

Dropped	Suggested Sub
Poinsettia Christmas Season Red	Christmas Spirit
Poinsettia Glow Orange	Poinsettia Sky Orange
Poinsettia Christmas Mouse Pink	No Sub
Poinsettia Jester Red	Rapid Red
Poinsettia Marblestar	Enduring Marble
Poinsettia Maren	Early Polly's Pink
Poinsettia Tidings Light Pink	Tidings Dark Pink

### 2024-2025 Raker Poinsettia Product List

Quantity	Description	Sold
Quarterty	Description.	As
	Poinsettia Tags - not variety specific	1
	25 TR Poinsettia Advent Red	25
	25 TR Poinsettia Alaska White	25
	25 TR Poinsettia Alpina White	25
	25 TR Poinsettia Autumn Leaves	25
	25 TR Poinsettia Brilliant White	25
	25 TR Poinsettia Chrstms Aurora	25
	25 TR Poinsettia Chrstms Aurora Queen	25
	25 TR Poinsettia Chrstms Beauty Cinnamon	25
	25 TR Poinsettia Chrstms Beauty Marble	25
	25 TR Poinsettia Chrstms Beauty North Pole	25
	25 TR Poinsettia Chrstms Beauty Pink	25
	25 TR Poinsettia Chrstms Beauty Prince	25
	25 TR Poinsettia Chrstms Beauty Princess	25
	25 TR Poinsettia Chrstms Beauty Queen	25
	25 TR Poinsettia Chrstms Beauty Red	25
	25 TR Poinsettia Chrstms Bells	25
	25 TR Poinsettia Chrstms Candle Red	25
	25 TR Poinsettia Chrstms Cheer	25
	25 TR Poinsettia Chrstms Chorus	25
	25 TR Poinsettia Chrstms Chorus Hot Pink	25
	25 TR Poinsettia Chrstms Eve Red	25
	25 TR Poinsettia Chrstms Feelings Merlot	25
	25 TR Poinsettia Chrstms Feelings Pink	25
	25 TR Poinsettia Chrstms Feelings Red	25
	25 TR Poinsettia Chrstms Feelings White	25
	25 TR Poinsettia Chrstms Glory Pink	25
	25 TR Poinsettia Chrstms Glory Red	25
	25 TR Poinsettia Chrstms Glory White	25
	25 TR Poinsettia Chrstms Joy Marble	25
	25 TR Poinsettia Chrstms Joy Pink	25
	25 TR Poinsettia Chrstms Joy Red	25
	25 TR Poinsettia Chrstms Joy White	25
	25 TR Poinsettia Chrstms Magic	25
	25 TR Poinsettia Chrstms Morning	25
	25 TR Poinsettia Chrstms Mouse Mouse	25
	25 TR Poinsettia Chrstms Song	25
	25 TR Poinsettia Chrstms Spirit	25
	25 TR Poinsettia Chrstms Tradition	25
	25 TR Poinsettia Chrstms Wish Pink	25
	25 TR Poinsettia Chrstms Wish Red	25
	25 TR Poinsettia Classic Red	25
	25 TR Poinsettia Classic White	25
	25 TR Poinsettia Early Elegance Marble	25
	25 TR Poinsettia Early Elegance Pink	25

 25 TR Poinsettia Early Elegance Red	25
25 TR Poinsettia Early Elegance White	25
25 TR Poinsettia Early Polly's Pink	25 25
25 TR Poinsettia Enduring Marble	25
25 TR Poinsettia Enduring Pink	
25 TR Poinsettia Enduring Red	25
25 TR Poinsettia Enduring White	25
25 TR Poinsettia Euphorbia Luv U Pink	25
25 TR Poinsettia FabYULEous Red	25
25 TR Poinsettia Flurry	25
25 TR Poinsettia Freedom Early Red	25
25 TR Poinsettia Freedom Pink	25
25 TR Poinsettia Freedom Red	25
25 TR Poinsettia Freedom White	25
25 TR Poinsettia Freya Marble	25
25 TR Poinsettia Freya Pink	25
25 TR Poinsettia Freya Red	25
25 TR Poinsettia Freya White	25
25 TR Poinsettia Frozen	25
25 TR Poinsettia Golden Glo	25
25 TR Poinsettia Holly Berry	25
25 TR Poinsettia Ice Punch	25
25 TR Poinsettia Jubilee Jingle Bells	25
25 TR Poinsettia Jubilee Pink	25
25 TR Poinsettia Jubilee Red	25
25 TR Poinsettia Jubilee White	25
25 TR Poinsettia Lemon Glow	25
25 TR Poinsettia Noblesse	25
25 TR Poinsettia Noel Red	25
25 TR Poinsettia Norwin Orange	25
25 TR Poinsettia Peach Glow	25
25 TR Poinsettia Pink Champagne	25
25 TR Poinsettia Polar Bear	25
25 TR Poinsettia Prestige Early Red	25
25 TR Poinsettia Prestige Maroon	25
25 TR Poinsettia Prestige Red	25
25 TR Poinsettia Prestigious	25
25 TR Poinsettia Rapid Red	25
25 TR Poinsettia Red Glitter	25
25 TR Poinsettia Red Jewel	25
25 TR Poinsettia Red Ribbons	25
25 TR Poinsettia Red Soul	25
25 TR Poinsettia Runway Red	25
25 TR Poinsettia Sky Fantasy	25
25 TR Poinsettia Sky Orange	25
25 TR Poinsettia Snowy White	25
25 TR Poinsettia Superba Glitter	25
25 TR Poinsettia Tapestry	25
25 TR Poinsettia Tidings Dark Pink	25

25 TR Poinsettia Valentine	25
25 TR Poinsettia Winter Rose Dark Red	25
25 TR Poinsettia Winter Rose Early Red	25
25 TR Poinsettia Wintersun White	25