



WAGNERS

2024-2025 Specialty Florist Program



800.883.0234 • www.bfgsupply.com



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Wagner Greenhouses
2024-2025

Account #: _____

E-Mail Address: _____

Company Name: _____

Ship Date: _____

Contact Name: _____

Ship Via: _____

Ship to Address: _____

Subs okay? - By Color- By Series

Terms/Payment Info: _____

Phone #: _____

Fax: _____

BFG Sales Rep: _____

Plant Connection Claims Policy: All shipping claims must be filed within 24 hours of receipt of goods from the carrier. Please note any damages due to carrier mis-handling and/or extreme weather conditions. All claims due to quality or shortages must be filed within 72 hours of receipt of goods from the carrier. Please contact the Plant Connection office at 800-883-0234 or your Plant Connection sales rep to place all claims. Failure to follow these steps may void your credit claim. Taking photos of the damaged material, while not required by each vendor, is an excellent way to support your claim

Warranties: As BFG acts exclusively as a broker for the vendors, and is not responsible in any way for the quality of the product or shipping the product to you, all warranties shall be the sole responsibility of the vendor and subject to the terms stated in any warranties supplied by any vendor to you. BFG makes no other warranty of any kind, express or implied, including any warranty of fitness of the product for any particular purpose (even if that purpose is known to BFG).

Disclaimer: The BFG Plant Connection ("BFG") acts exclusively as a broker for the vendors, and is, therefore not responsible in any way for the quality of the product or shipping the product to you. Accordingly, while BFG makes every attempt to insure your order is processed in a timely manner, we cannot be held responsible for the quality, condition or timeliness of your order, or for situations outside of our control. Under no circumstances shall BFG be liable for any damages to you relating to your order, and specifically disclaims any damages to you, including but not limited to actual damages, special, incidental, indirect or consequential damages, loss of crops or any profit."

Please note that BFG's standard terms and conditions apply to any order.



Wagner Greenhouses Ordering Information

This pricing is effective September 12, 2024. Product is available November 4, 2025 – October 31, 2025.

Minimum Order: 6 trays, 1 tray per variety, \$25 below minimum charge.

Tray Sizes Available: All trays except 51 strip measure 11" x 22". 51 Strip trays measure 21" x 5 1/4"
144 cell size sold as 140
72 cell size sold as 70
51 Strip sold as 50

Volume Discounts: Ship-to volumes for one ship-to are based on the previous year's volume (July 3, 2023 thru June 28, 2024). Volume accumulated in all other Wagner's young plant programs (excluding Prefinished Cyclamen) contributes in full to the Specialty Florist Pot Crops Program. All orders for the current year (July 1, 2024 to June 27, 2025) will be priced at the previous year's volume until that volume level has been surpassed. All orders for the future year (June 30, 2025 to June 26, 2026) will be priced at the previous year's volume level unless the current year volume has surpassed the previous year. When the previous or current year's volume level is surpassed, volume will accumulate from order to order and discounts for all unshipped orders will be automatically recalculated.

Volume 1	Volume 2	Volume 3	Volume 4	Volume 5	Volume 6	Volume 7
1-24 TR	25-144 TR	145-288 TR	289-576 TR	577-1499 TR	1500-2999 TR	3000+ TR

Order Cutoff: Orders for Grow-to-Order cutoff on Thursday at 12:00 PM before the Start Week.
Availability/At-Once Orders cutoff on Thursday at 12:00 PM before the Ship Week.

Lead Time for Cancellations/ Additions: Cancellations of orders or parts of orders must be made prior to sowing.

Tags: Tags are not available for most plug items. Ask your BFG Plant Connections sales rep about placing a tag order through John Henry or Master Tag.

Boxes

Boxes are constructed with recyclable, moisture resistant corrugation.

		Standard Box	Courier Box*
Regular Packing	dimensions	22" x 12" x 14"	22" x 23" x 14"
	dim. Weight	20 lbs.	40 lbs.
Insulated Packing**	dimensions	23" x 13" x 15"	23" x 25" x 15"
	dim. Weight	23 lbs.	46 lbs.

*Courier Box is two standard boxes inserted into a larger overlap box to reduce tumbling in handling.

**Insulation utilized when necessary to prevent plant damage from frost

Shipping: FedEx, Grower Truck, Customer Pick-up

Minimum Freight Charges		
Minimum Freight Charges	Zone A	Zone B
FedEx Overnight Service	\$35.40	\$59.00
FedEx 2Day Service	\$23.60	\$41.30
Fedex Ground from Hub	N/A	\$41.30
SpeedDee	\$17.70	\$17.70
Cooperative Delivery Services	\$47.20	\$59.00
LTL from MSP or HUB LTL	\$176.99	\$176.99
Grower Truck LTL	\$100.29	\$176.99
Air Freight	\$117.99	\$117.99

(Northern IL)
(parts of NE and IL)

Customer Pick-Up: Available Wednesday and Thursday, pickup times scheduled in advance with Wagners' Shipping Department.

Shipping Claims:

- Must be filed with broker and salesperson and reported to Wagner's within 48 hours of receiving the shipment.
- Photos Must be supplied, Failure to supply Photos may result in the denial of the claim.

Plant Claims:

- Must be filed with broker and salesperson and reported to Wagner's within 14 days of receiving the shipment.
- Photos Must be supplied, Failure to supply Photos may result in the denial of the claim.

2024-2025 Wagners Drops

Tray Size	Item Description	Suggested Substitute
140	Gerb ColorBloom LE Red	Alternate Tray Size
140	Gerb ColorBloom DE Red	Alternate Tray Size
140	Gerb ColorBloom LE Cherry	Alternate Tray Size
140	Gerb ColorBloom Bicolor Red White	Alternate Tray Size
140	Gerb ColorBloom DE Deep Orange	Alternate Tray Size
140	Gerb ColorBloom DE Watermelon	Alternate Tray Size
140	Gerb ColorBloom Bicolor Org Yel	Alternate Tray Size
140	Gerb ColorBloom LE Deep Rose	Alternate Tray Size
140	Gerb ColorBloom DE White	Alternate Tray Size
140	Gerb ColorBloom DE Yellow	Alternate Tray Size
140	Gerb ColorBloom Mix	Alternate Tray Size
140	Gerb Royal Premium Mixture	Gerb Royal Optimum Mixture
70	Gerb Royal Premium Mixture	Gerb Royal Optimum Mixture
50	Orn Pepper Acapulco Multicolor	Ornamental Pepper Acapulco XP Multicolor Red
50	Orn Pepper Blaze	Orn Pepper Chilly Chili
50	Orn Pepper Conga	Orn Pepper Onyx Orange

2024-2025 Wagners Specialty Florist Crop Product List

Quantity	Description	Sold As
140	TR Gerb Jaguar Deep Orange	140
140	TR Gerb Jaguar Deep Rose	140
140	TR Gerb Jaguar Fire Dark Center	140
140	TR Gerb Jaguar Formula Mix	140
140	TR Gerb Jaguar Pink	140
140	TR Gerb Jaguar Red	140
140	TR Gerb Jaguar Rose Picotee	140
140	TR Gerb Jaguar Scarlet Shds Dk Cnter	140
140	TR Gerb Jaguar Tangerine	140
140	TR Gerb Jaguar White	140
140	TR Gerb Jaguar Yellow	140
140	TR Gerb Jaguar Yellow Dark Center	140
140	TR Gerb Joybera Coral	140
140	TR Gerb Joybera Dark Orange	140
140	TR Gerb Joybera Orange	140
140	TR Gerb Joybera Pink	140
140	TR Gerb Joybera Red	140
140	TR Gerb Joybera White	140
140	TR Gerb Joybera Yellow	140
140	TR Gerb Mega Revltn Select Mix	140
140	TR Gerb Revltn Select Mix	140
140	TR Gerb Royal Optimum DE Mix	140
140	TR Gerb Royal Optimum Mix	140
50	TR Orn Pepper Acapulco XP Mlt Orange	50
50	TR Orn Pepper Acapulco XP Mlt Red	50
50	TR Orn Pepper Black Pearl	50
50	TR Orn Pepper Chilly Chili	50
50	TR Orn Pepper Hot Pops Purple	50
50	TR Orn Pepper Hot Pops Yellow	50
50	TR Orn Pepper Midnight Fire	50
50	TR Orn Pepper Onyx Orange	50
50	TR Orn Pepper Onyx Red	50
50	TR Orn Pepper Sangria	50
50	TR Orn Pepper Sedona Sun	50
50	TR Orn Pepper Wicked	50
70	TR Gerb Bengal Mix	70
70	TR Gerb Cartwheel Strawberry Twist	70
70	TR Gerb ColorBloom Bicolor Org Yel	70

Quantity	Description	Sold As
	70 TR Gerb ColorBloom Bicolor Red White	70
	70 TR Gerb ColorBloom DE Deep Orange	70
	70 TR Gerb ColorBloom DE Red	70
	70 TR Gerb ColorBloom DE Watermelon	70
	70 TR Gerb ColorBloom DE White	70
	70 TR Gerb ColorBloom DE Yellow	70
	70 TR Gerb ColorBloom LE Cherry	70
	70 TR Gerb ColorBloom LE Deep Rose	70
	70 TR Gerb ColorBloom LE Red	70
	70 TR Gerb ColorBloom LE Yellow	70
	70 TR Gerb ColorBloom Mix	70
	70 TR Gerb FlorLn Maxi DE Select Mix	70
	70 TR Gerb FlorLn Maxi LE Ht Summer Mix	70
	70 TR Gerb FlorLn Maxi Select Mix	70
	70 TR Gerb FlorLn Maxi Spider Mix	70
	70 TR Gerb FlorLn Midi DE Select Mix	70
	70 TR Gerb FlorLn Midi Select Mix	70
	70 TR Gerb FlorLn Midi Specialty Mix	70
	70 TR Gerb Jaguar Deep Orange	70
	70 TR Gerb Jaguar Deep Rose	70
	70 TR Gerb Jaguar Fire Dark Center	70
	70 TR Gerb Jaguar Formula Mix	70
	70 TR Gerb Jaguar Pink	70
	70 TR Gerb Jaguar Red	70
	70 TR Gerb Jaguar Rose Picotee	70
	70 TR Gerb Jaguar Scarlet Shds Dk Cnter	70
	70 TR Gerb Jaguar Tangerine	70
	70 TR Gerb Jaguar White	70
	70 TR Gerb Jaguar Yellow	70
	70 TR Gerb Jaguar Yellow Dark Center	70
	70 TR Gerb Joybera Coral	70
	70 TR Gerb Joybera Dark Orange	70
	70 TR Gerb Joybera Orange	70
	70 TR Gerb Joybera Pink	70
	70 TR Gerb Joybera Red	70
	70 TR Gerb Joybera White	70
	70 TR Gerb Joybera Yellow	70
	70 TR Gerb Majorette Blazing Eyes	70
	70 TR Gerb Majorette DE Bright White	70
	70 TR Gerb Majorette DE Orange	70

Quantity	Description	Sold As
	70 TR Gerb Majorette DE Red	70
	70 TR Gerb Majorette DE Red Bicolor	70
	70 TR Gerb Majorette DE Yell/Orn Bicolor	70
	70 TR Gerb Majorette DE Yellow	70
	70 TR Gerb Majorette Mix	70
	70 TR Gerb Majorette Pink Halo	70
	70 TR Gerb Majorette Sunset Orange	70
	70 TR Gerb Mega Revltn Select Mix	70
	70 TR Gerb Revltn Select Mix	70
	70 TR Gerb Royal Optimum DE Mix	70
	70 TR Gerb Royal Optimum Mix	70
	70 TR Gloxinia Avanti Mixed	70